

CONSULTANT PROFILE

Nikhil Acharya works as a systemic business consultant, Corporate Executive, Guest Lecturer in the field of Information Technology, Environmental services, CSR Activities, Solid & Liquid Waste Management where he executes Strategy and Planning for Organizational Development. He owns a venture like SATTAV CONSULTANTS PVT LTD. & PURUSHA PRAKRITI ECOSYSTEMS PVT LTD



As a result of his own extensive business, consultation, and management experience, he knows and understands the ground-level conditions and requirements at the Socio-Environmental problems and effect on various ecologies. He therefore accompanies various organizations with a practical business understanding.

CONSULTING FOCUSES

- Socio-Environmental Development, Cleanliness & Health related projects.
- Supervision of change and innovation processes.
- Mitigation SAW-AIR WATER & SOIL Pollution using Nature Based solutions
- Organizational development: Values, principles and business culture
- Process RFI, RFP from meetings at first level and work closely with Pre-Sales to submit competitive, well thought out and comprehensive business proposals.
- Integration of technologies (IoT, AI, GIS) within projects for better ROI.
- Positioning Startups in field of ICT , AI , IoT, Smart City Solutions, Innovative Product & Services & Environmental Services , Waste Management Solution.
- Explored & successfully closed business in new domains like EPC, Tourism, Manpower Services, Environmental Services & Urban Development, Smart City Projects, Govt Supplies.
- Assist the development and implementation of new products both in Govt & Private Accounts.
- Conducting demos for technology showcasing both complete knowledge of the product and its business mapping to the customer's needs.
- Experience in managing Enterprise Accounts, Government Account, business pipeline, and revenue forecasts
- Strong India focused Enterprise & Govt (solution & consultancy services sales)

Consultative selling	Account & Vendor Management	Lead Generation & Qualification	Govt Liasoning
P & L Handling	Customer Relationship Management	Project Handling	Business Development
Govt Tender Management	Managing Marketing Activities	Negotiating & Networking	New Territory Setup

PROJECT EXAMPLES & SECTORS

- IT Infrastructure & Software Application Services of IT ecosystem.
- Working in Wetland Development & Lake Rejuvenation projects.
- Smart City Projects: Urban Transformation & IoT implementation
- Personal Training & Group Training for Partners & Customers.
- Strategy presentation: Media, Finance, Technology, FPO-Rural Upliftment Programs.
- Strategy development, Community level, NGOs, SMEs, CSR & UN-Funding Projects
- FPO Engagement: Developing Strategy for Contract - Finance – Marketing.
- Biomass Briquettes Projects: Enabling Farm-to-Fuel Economy

FOCUSED AREAS		
Smart City Solutions	Rural Development Services	CSR & NGO Fundings
Internet of Things	Solar & Clean Energy Service	Govt Policies
EV & ICT Transport Solutions	Waste Management Solution	Smart Education

EDUCATION & PROFESSIONAL

- Bachelor Of Engineering in Electrical & Electronics (RGPV)
- PGDITM (Symbiosis International University, Pune)
- Certification in Solid Waste Management in Developing Country (The Swiss Federal Institute of Aquatic Science & Technology)
- Technology Certifications from Microsoft, Dell, Hitachi, Cert-Networks etc.
- Total 17+ Years of experience with IT & Govt Sector in India & Abroad.
- 8+ Years of experience for working in Enviourmental sector.
- 8+ Years of experience in Project Management Consultancy in Govt Sector.

INDUSTRY & VOLUNTEER ASSOCIATION



CONTACT COORDINATES

H 404, Janki Apartments, Near D-Mart, Kolar, BHOPAL	+91 88888-66286	nikhil@sattav.com n4nikhil@gmail.com	www.sattav.com
--	-----------------	---	----------------